



HATCH

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# + CSR Conference

## Relations with Stakeholders



Robert Machowski,  
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РОССИЙСКИЙ СОЮЗ  
ПРОМЫШЛЕННИКОВ  
И ПРЕДПРИНИМАТЕЛЕЙ



RUSSIA CANADA  
BUSINESS COUNCIL



Almaty - Calgary - Montréal - Moscow - Ottawa - Toronto - Vancouver  
**CERBA** Canada Eurasia Russia  
Business Association  
Association d'affaires Canada Russie Eurasie  
Канадский Евразийский ассоциация в России и Евразии

**HATCH**

# Our Business: 5 Sectors

Metals

Infrastructure

Energy

Digital

Investments

- Advisory & technology
- Major project implementation
- Operational performance



We deliver

engineering, project & construction  
management,  
process and business consulting  
and operational services

to

mining, metallurgical, energy and infrastructure  
industries,

globally



**HATCH**

150 countries  
9,000 staff  
\$50+ billion in projects



### NORTH AMERICA

- CALGARY
- EDMONTON
- ST. JOHN'S
- REGINA
- SASKATOON
- HALIFAX
- WASKESIU
- SYDNEY
- NORTH BAY
- BURLINGTON
- SUDBURY
- SOREL TRACY
- TRAIL
- MARRHAM
- MISSISSAUGA
- WINNIPEG
- SAINT JOHN
- NIAGARA FALLS
- KITIMAT
- FREDERICTON
- THUNDER BAY
- OAKVILLE
- LAKWOOD
- NEW YORK CITY
- SALT LAKE CITY
- JACKSONVILLE
- ALBUQUERQUE
- SEATTLE
- TAMPA
- PITTSBURGH
- SCOTTSDALE
- POINT COMFORT
- AMHERST
- FORT COLLINS
- MEXICO CITY



### SOUTH AMERICA

- BELO HORIZONTE
- RIO DE JANEIRO
- ANTOFAGASTA
- SANTIAGO
- LIMA
- PARAMARIBO
- MEDELLIN

### AFRICA/EUROPE/ME

- CAPE TOWN
- DURBAN
- EAST LONDON
- JOHANNESBURG
- PORT ELIZABETH
- SECUNDA
- LONDON
- AL KHOBAR
- SOHAR
- ABU DHABI
- ST PETERSBURG
- MOSCOW
- ALMATY



### AUSTRALIA/ASIA

- BELJING
- SHANGHAI
- SHENYANG
- GURGAON
- JAKARTA
- NEW CALEDONIA
- NEWCASTLE
- BRISBANE
- PERTH
- SYDNEY
- MACKAY
- WOLLONGONG



Highlighted Hatch Global Delivery Centres



HATCH





A dark gray world map is visible in the background of the slide. The text 'CSR Perspectives' is overlaid on the left side of the map.

## CSR Perspectives

- Hatch has the unique perspective in this that we see so many different Community Social Responsibility and Environmental Projects Globally.
- Motivation for CSR Projects to the company is always driven by long term view and risk reduction in reaching successful project. This includes economic view.





## Case Studies

- South African Experience:
  - Zulti South
- Canadian experience:
  - Wataynikaneyap Power Transmission
  - Kashechewan Flood Risk Forecasting and Mitigation
  - Nunatsiavut Group of Companies
  - First Pac West
  - Mary River Project

# Zulti South


- Rio Tinto / Richards Bay Minerals went into construction of a \$463m project
- Creation of a special consortium consisting of community investors and host communities
- Large part of the infrastructure for the community is part of the business base





## Wataynikaneyap (Watay) Power Transmission Project

- Connect 17 remote First Nations communities for the first time
- 22 First Nations have partnered to take 51 per cent stake, Fortis holding remaining
- \$1.5 billion project
- 10 years to make this a reality
- 1,800 kilometres of transmission lines and 21 substations
- Delivery of relatively small amount of power over such a vast distance
- Design to allow for future expansion
- One-third of the 800-person work force will be First Nations

An aerial photograph of a community, likely Kashechewan, showing a large area of flooding. The water is brown and murky, surrounding the houses and buildings. A dirt road runs through the center of the community. The houses are small and colorful, with some roofs visible above the water. The background shows a large body of water, possibly a river delta, with a white, foamy area that could be ice or a large wave. The overall scene depicts a significant flood risk and the impact on the community.

## Kashechewan Flood Risk Forecasting and Mitigation

- Remote 2,000 person community on the Lower Albany River Delta, prone to flooding
- 5 km ring dyke surrounds community
- 10-day forecast potential
- Scientifically defensible assessment for likelihood of dam failure

# Nunatsiavut Group of Companies

- In Newfoundland and Labrador Hatch has worked with the Nunatsiavut Group of Companies
- Collectively, the two organizations delivered stakeholder engagement, training and capacity building of local Innu workers on the Northern Labrador Project.





## First Pac West

- In March 2015, Hatch signed a Joint Venture agreement with First Pac West (FPW).
- FPW is 100 percent Indigenous-owned
- The JV formalizes the strategic relationship to jointly provide a better solution to remote living conditions for project workforces in the mining, energy, and infrastructure sectors around the world.

# Mary River Project

- In Baffin Island, Nunavut, Hatch is working closely with the Mary River Project to provide hands on support to Inuit entrepreneurs and small business owners.
- This support includes developing a guide detailing how to bid for work on the project, face-to-face meetings with Inuit firm owners to discuss the bidding process and providing data collection and reporting tools for Inuit Firms.

# Conclusions and Lessons from the Globe

- Communities are part of the environment of business today and for years to come.
- Community Engagement should be seen as part of doing business.
- Correct management of community relations , community development and early planning has long term benefits to all.
- Learn from others.



